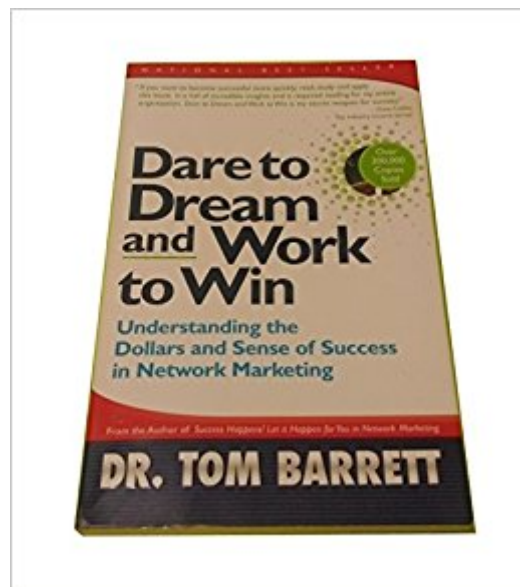




The book was found

Dare To Dream And Work To Win: Understanding Dollars And Sense Of Success In Network Marketing



Synopsis

Discover how wealth is actually created, the psychology of personal success, how to think and live as an entrepreneur, and how to succeed in network marketing.

Book Information

Paperback: 213 pages

Publisher: Thomas J Barrett Phd (March 5, 1998)

Language: English

ISBN-10: 0964106515

ISBN-13: 978-1608100156

Product Dimensions: 1 x 1 x 5 inches

Shipping Weight: 9.6 ounces

Average Customer Review: 4.8 out of 5 stars 89 customer reviews

Best Sellers Rank: #81,602 in Books (See Top 100 in Books) #73 in Books > Business & Money > Marketing & Sales > Marketing > Multilevel #772 in Books > Business & Money > Small Business & Entrepreneurship > Entrepreneurship #24147 in Books > Textbooks

Customer Reviews

This book is an absolute must-read for the newest entrepreneur and for the veteran of network marketing. It is full of new, inspiring insights that will condition you, and all who read it, for success. I wish I had this book when I began my business. -- Rosetta Little, Top 1% MLM income earner

Dr. Tom Barrett is President of Business/Life Management, Inc. For twenty years he has specialized in working on Capitol Hill with members of Congress and with corporate leaders. He is a national corporate speaker and also maintains a private counseling practice. He holds two masters degrees and a Ph.D. in psychology. Tom and his wife, Linda, live in Vienna, Virginia with their two daughters, Lindsay and Stephanie.

Dr. Tom Barrett wrote one of the best books and if you are wanting to become more successful in all aspects of your life, than you'll want to read, study and apply the principles that are in this book. There are several key components that are taught in this book.1. How wealth is actually created2. The psychology of personal success3. How to think and live as an entrepreneur4. How to effectively lead a downline5. How to set realistic financial expectations6. How to take charge of your life and future7. How to succeed in network marketing.The reason that I purchased this book was

because I wanted to do the things that I needed too, to move my life forward and to have success in what I was doing. If you want to truly understand how wealth is created especially using social media and other network marketing, then I highly recommend this book to anyone! I definitely give this book and author 5 stars. Incredible book!

I gave this book the highest rating possible because it is a "Must Read" National Best Seller, and because, if you already know the "potential" of Network Marketing, in this book you will discover: 1) How wealth is actually created; 2) The psychology of "Personal Success"; 3) How to change the way you were taught to think during K to 12th Grade, and even in completing a college degree, to "How to think and live as an "Entrepreneur"; 4) How to effectively Lead a Downline; 5) How to set "realistic" financial expectations; 6) How to "take charge of your own life and financial future"; 7) And How to Succeed at Network Marketing. This is a very practical guide to how to master the art of Network Marketing, one of the most powerful business models in the market place today. You can no longer afford to be uneducated. Network Marketing is a relatively new Business Model that has continued to evolve, and this book leads you to guides and insights that take you through the process of learning how to become a successful Entrepreneur. The best part about reading this Best Seller, is that Dr. Tom Barrett, has already written another book to follow this one providing new guidelines and insights, taking up where he left off, in another must read book titled, "Success Happens! Let it Happen to You in Network Marketing". Both books go together as a set. You will want to read this one first.

Hands down the BEST book I have ever read in regards to growing a business. Dr. Barrett provided many mirrors throughout this book, in which I was forced to ask myself honest questions about my own efforts in my business. This was such an easy and relevant read. My highlighter certainly was getting much use and I was writing lists and to-do's that I plan to implement into my own business immediately! For the first time this year I once again feel hope!! I will most certainly be recommending this book to my team!

I've read a number of network marketing books since I added a complementary network marketing business to my coaching business 2 1/2 years ago. This is hands down my favorite! Even though it was written 12 years ago, it's still a valuable resource that I wish I'd know about when I first started in this business. I like the practical information in helping people understand the value of network marketing, creating new ways of thinking, being realistic about financial expectation, getting out of

their own way psychologically, and understanding the leadership role. I recommend that every one of my business representatives read this book too. I'm now reading Barrett's next book, Success Happens! It appears to be just as valuable as this one.

A classic book about MLM (network marketing) ! This is my favorite book yet on this topic. The Dr. Barrett has the best style of any author I have read on the skills needed to succeed in network marketing. His advice is sound and his analogies make a lasting impression on the reader.

Excellent !!!!

This book is so inspiring and practical at the same time. It is an easy read with a logical layout. Dare to Dream and Work to Win is really going to help me restart my home based business.

This book was exactly what I needed to get out of the starting gate for my network marketing business. Has very applicable life lessons too! Would recommend this to anyone looking for a change in their network marketing!

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